



April 1, 2016

Re: NEW Charges Video Analytics Licensing Fee.

**To all of our customers and partners;**

Effective April 1st, 2016, i3 International will no longer provide complimentary video analytics now that i3 has licensed a bundle of related patents. i3 International will continue to offer video analytics as an option which will include an added patent license fee for video recorders and cameras. All systems with video analytics sold before May 2nd will be no charge – i3 has or will pay the required royalty fees. i3 will continue to better its software and hardware in the near future, having now licensed over 300 patents related patents.

**License Fee & Price list changes**

When purchasing any video analytics modules such as access control, functionality or firmware upgrading, vehicle and number plate monitoring and identification systems, and other security, business intelligence and surveillance-related fields there will be an “additional 5%” added onto the full cost of the network video recording system or NVR. For example, a licensing fee will apply on a door count module under VisionCount and an addition of 5% on top to the total cost of the NVR system will apply. This cost will be applied to ALL i3 customers who purchase products enabled, or sold with the option to be enabled, to perform such technologies.

**NVRS**

Herein, there will be two classes of NVRs the original ‘i’ representing an IP system will no longer carry video Analytics; and the new ‘A’ representing analytics which will be upgradable to the full selection of analytics. There will also be two classes of SRX-Pro software, regular or ‘VA’ (Video Analytics) version. Please note that when upgrading software with a VA version there will be an additional cost. Please consult with i3’s Regional Sales Managers for further details.

1. The New 4 Series will include two separate models the 4i0000 model that will NOT include the Analytics Software package and the 4A0000 model that will include the Analytics software package.
2. The New 5 Series will include two separate models the 5i0000 model that will NOT include the Analytics Software package and the 5A0000 model that will include the Analytics software package.
3. The New 9 Series will include two separate models the 9i0000 model that will not include the Analytics Software package and the 9A0000 model that will include the Analytics software package.

**Cameras**

Any cameras that are capable of video analytics will carry an additional 5% increase in cost. For example, a camera that performs video analytics selling for \$100 will increase by \$5 and will now cost \$105. i3 currently ONLY has one class of analytic camera; the ‘DC’ door count camera.

Please consult with your Regional Sale Managers for more information or any concerns.

Please contact technical support if you have any technical questions.

Email: [support@i3international.com](mailto:support@i3international.com)/Tel.: 1.877.877.7241/

Live Chat: <http://i3chat.i3international.com/chat?locale=en>

Thank you very much for your attention and cooperation.

*Technical Support and Services*